

Message Text

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PAGE 01 BELGRA 01351 280802Z

14

ACTION EUR-12

INFO OCT-01 EB-07 ISO-00 /020 W
----- 055616

P 271540Z FEB 76
FM AMEMBASSY BELGRADE
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 5773
AMCONSUL ZAGREB
US-YUGOSLAV ECONOMIC COUNCIL
51 EAST 42ND ST
NEW YORK NY 10017
TEL (212) 687-7797
USYCOUN NEW YORK
BROWN AND ROOT INC.
4100 CLINTON DR.
HOUSTON, TEXAS 77020
TELEX 762943

UNCLAS BELGRADE 1351

E.O. 11652: NA
TAGS: BEXP BENC YO
SUBJ: FOREIGN GOVERNMENT TENDER (MAJOR PROJECT - SPECIAL HANDLING
-FOLLOW -UP

1. ZAGREB 70, 013176
2. 479/02/T0002 UPDATE
3. 022776
4. 9923208-130000

9911000-130000 - DESIGN AND CONSTRUCTION OF GAS PIPELINE NETWORK.
RUDIS, AN IMPORTANT AND REPUTABLE ENGINEERING/CONSTRUCTION FIRM,
APPROACHED EMBASSY TO ANNOUNCE FORMATION OF CONSORTIUM OF YUGOSLAV
ENGINEERING, CONSTRUCTION, AND MANUFACTURING ENTERPRISES,
MOSTLY IN SLOVENIA, WHICH WILL BE DESIGNATED AS LOCAL SUB-
CONTRACTOR FOR PIPELINE PROJECT REPORTED IN MESSAGE CITED ITEM
1 ABOVE (AVAILABLE TO U.S. INFO ADDRESSEES FROM OFFICE EXPORT
DEVELOPMENT, DEPARTMENT OF COMMERCE). RUDIS CONFIDENT THAT
ONLY NON-YUGOSLAV FIRMS WILL BE CONSIDERED AS MAIN CONTRACTOR.
IN EVALUATION OF OFFERS KEY FACTORS WILL BE BIDDERS' ABILITY
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HELP SECURE FOREIGN FINANCING AT LEAST \$70 MILLION OF ESTIMATED

\$130 MILLION TOTAL PROJECT COST, AS WELL AS WILLINGNESS
SUBCONTRACT MAXIMUM POSSIBLE YUGOSLAV CONTENT.
COMMENT: ALTHOUGH FORMATION OF CONSORTIUM DICTATES CHOICE OF
SUBCONTRACTOR, EARLY CONSULTATION WITH GROUP SHOULD HELP BIDDERS
ASSESS COMPETITIVE PROSPECTS AND PREPARE OFFERS. RUDIS, AS A
LEADING MEMBER OF CONSORTIUM, WOULD WELCOME HEARING FROM INTERESTED
U.S. FIRMS, AND PARTICULARLY BROWN AND ROOT. CONTACT RUDIS,
MINING INDUSTRIAL ASSOCIATION, 61420 TRBOVLJE, TRG REVOLUCIJE 11,
PHONE: 822-222: CABLE RUDIS TRBOVLJE; TELEX: 35 120 YU RUDIS.
SWEITZER

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NNN

Message Attributes

Automatic Decaptioning: X
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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Margaret P. Grafeld
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04 MAY 2006

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